

ICC PUBLICATIONS



Your key to international business

- Globally used rules and standards
- Practical model contracts
- Vital handbooks and guidelines



ICC PUBLICATIONS

The International Chamber of Commerce (ICC) — www.iccwbo.org

ICC is the world business organization, a representative body that speaks with authority on behalf of enterprises from all sectors in every part of the world.

ICC Services/Publications — Vital information for international business

ICC Publications is the publishing arm of the International Chamber of Commerce. We provide precious resources for international business; invaluable for bankers, lawyers, arbitrators and anyone involved in cross-border trade. The content of ICC's publications is derived from the work of ICC commissions, institutions and individual international experts.

Our list of products covers three broad categories — ICC standards and rules, practical guidelines, and reference works. The rules and accompanying guidelines, which form the core of the publishing programme, are updated regularly to take account of technical developments and the evolution of commercial and banking practices. Our best known publications, Uniform Customs and Practice for Documentary Credits (UCP) and the Incoterms® rules, have been translated into more than 30 languages.

Our website www.storeiccwbo.org offers a complete overview of all currently available publications and e-books covering anything you need to know for conducting international business. Further, you will find **special offers**, **complimentary e-books** including a **free e-book software** as well as **free trial versions** of our online trainings.

For more information please visit us at www.iccsa.org.za

Contact us: iccsa@sacci.org.za



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INTERNATIONAL BUSINESS



Drafting and Negotiating International Commercial Contracts

By Prof. Fabio Bortolotti
ICC Pub. No. 743E

This guide clarifies the issues surrounding cross-border contracts and provides solutions to the problems they raise. Completely updated to take latest developments into account, this helpful tool includes advice on Incoterms® 2010, Unidroit 2010, the 2012 ICC Rules on Arbitration, Rome I, and more. It will be of invaluable help for experts and non-lawyers alike.



ICC Guide to Export/Import Global Standards for International Trade

By Prof. Guillermo C. Jimenez
ICC Pub. No. 686E

The 4th edition of this much acclaimed *Guide* is written by renowned international trade expert Guillermo C. Jimenez and will help exporters, importers, logistics experts, lawyers and students to more effectively do their jobs. This vital resource covers everything you need to know about international business: from IP issues and dispute resolution to electronic documentation, international payments, cargo insurance, customs and more.

BESTSELLER



Using Franchising to Take Your Business International

ICC strategies and guidance for master franchising, area development and other arrangements

ICC Pub. No. 754E

Aimed at franchisors that already have a multi-unit operation that has proven successful in one market, this guide will help you to decide whether or not to take the next step. With a truly global perspective, the authors have taken into account the difference between common law and civil law as well as the amount of legislation in different countries and states. A useful series of annexes and checklists of issues to be included in three of the major contract types used for international expansion make this guide a truly practical tool for anyone looking into going international.



ICC Ethics and Compliance Training Handbook

Guidance by practitioners for practitioners

Edited by François Vincke & Julian Kassum
ICC Pub. No. 741E

This handbook sets out the challenges that companies have to overcome as they build and put into action their corporate compliance programme. It will provide hands-on expertise from distinguished practitioners in the field of corporate integrity and compliance.



International Commercial Transactions

By Prof. Jan Ramberg
ICC Pub. No. 711E

The author, a renowned expert in international trade law, explains the interrelations between common trade practice, national laws and international rules. Essential reading for anyone engaged in or preparing cross-border transactions, this volume will greatly help you to achieve your commercial objectives.

MODEL CONTRACTS



ICC Model Contract | Consortium Agreement

ICC Pub. No. 779E

Companies of all sizes wanting to cooperate on major projects, whether international or domestic, require solid and balanced terms and conditions for such cooperation. The new ICC Model Contract | Consortium Agreement addresses these needs by providing a unique, balanced platform that is fair to all parties. The model accommodates the desire of all parties for a solid unanimous decision making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

PLUS: Includes a USB key presenting the model contract in a user friendly and fully editable format.



ICC Model Contract | Commercial Agency

ICC Pub. No. 766E

Updated in 2015 to take into account recent developments in the law of agency, this model contract addresses questions of sales through the Internet, indemnity, arbitration and the principles of law generally applicable to agency contract ("lex mercatoria").

PLUS: Includes a USB key presenting the model contract in a user-friendly and fully editable format.



ICC Model Contract | Selective Distribution

ICC Pub. No. 773E

This title in the series of ICC model contracts covers a particular category of distribution agreements.

Selective distribution agreements allow the exporter to better control the way his products are marketed by creating a direct link between the exporter and the retailers who sell his products to the final consumer. The model provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable to both sides. It saves resources for companies and their legal advisers.

This ICC model contract takes account of all these specifics and contains enough flexibility for the parties to work out special situations for themselves.

PLUS: Includes a USB key presenting the model contract in a user-friendly and fully editable format.

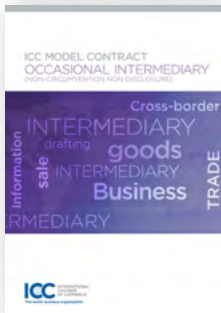


ICC Model Contract | Distributorship

ICC Pub. No. 776E

Updated in 2016, the ICC model distributorship contract is an invaluable tool for traders negotiating international distribution agreements. It includes the uniform contractual rules and their application in a simple and general form to assure equal balance for both parties.

PLUS: Includes a USB key presenting the model contract in a user-friendly and fully editable format.



ICC Model Contract | Occasional Intermediary (Non-circumvention and Non-disclosure)

ICC Pub. No. 769E

Updated in 2015, the model provides a unique and balanced legal platform that takes into account the interest of all parties involved in non-circumvention and non-disclosure agreement and minimizes the risks of fraud and misunderstanding. It includes a definition of the services to be provided by the intermediary and a description of the exclusive rights of the intermediary.

PLUS: Includes a USB key presenting the model contract in a user friendly and fully editable format.



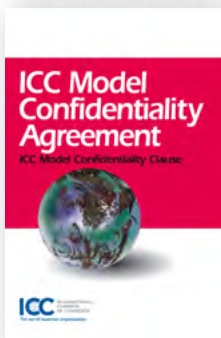
ICC Model International Sale Contract

ICC Pub. No. 738E

Also available in bilingual English-French

This updated version of ICC's most successful model contract takes into account recent developments in international business and trade finance. It incorporates the latest trade rules, ICC's Incoterms® 2010, as well as the new Bank Payment Obligation (BPO) rules developed jointly by the ICC Banking Commission and SWIFT.

PLUS: The CD-Rom containing the text of the contract is now even easier to use with check and choose boxes, and alerts when important fields are not filled in.



ICC Model Confidentiality Agreement

ICC Pub. No. 664E (e-book)

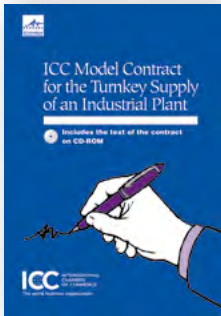
The *ICC Model Confidentiality Agreement* and its stand-alone model confidentiality clause are designed to assist business people and lawyers in business transactions across all borders. Both models allow parties to tailor the provisions to their transactions, providing alternative language for situations having more than one solution.



ICC Model International Transfer of Technology Contract

ICC Pub. No. 674E

This model contract covers the situation where a manufacturer licenses a package of information and industrial property rights to a licensee company. The licensee can then also manufacture the products, using the licensor's technology. A detailed introduction and helpful annexes make this model a vital tool for international licensors and licensees who seek a form that is fair and balanced for both sides and can be used across a range of industries.



ICC Model Contract for the Turnkey Supply of an Industrial Plant

ICC Pub. No. 653E (e-book)

This ICC model covers the type of turnkey contract that is limited to the plant or production line and does not extend to items which "surround" the plant, such as buildings, supply of energy, etc. Generally governed by the rules on sale contracts, it has special characteristics: the supplier's main obligation is to supply the equipment and assist the purchaser during erection and start-up; the supplier performs its obligations within facilities that are under the purchaser's control. The contract takes account of these specifics and contains enough flexibility for the parties to work out special situations for themselves.

PLUS: *Includes the text of the contract on CD-Rom.*



ICC Model International Franchising Contract

ICC Pub. No. 712E

This model responds to a growing need for a simple and user-friendly model contract that reflects the diversity of franchising contracts. An expanded introduction and a helpful commentary offer invaluable explanations and alternative drafting solutions.

PLUS: *Includes the text of the contract on a new and improved CD-Rom.*

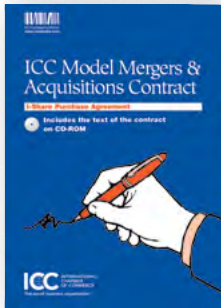


ICC Model Subcontract

ICC Pub. No. 706E

Mainly designed for major turnkey projects, this model is flexible enough to be used as a subcontract to other standard forms as well. It is the answer for all those who seek one reliable and balanced standard contract to keep their desk free from unnecessary paperwork.

PLUS: *Includes the text of the contract on CD-Rom.*



ICC Model Mergers & Acquisitions Contract 1: Share Purchase Agreement

ICC Pub. No. 656E

This model is an invaluable tool for parties and lawyers who are not specialized in M&A contracts and helps drafting a simple contract. It covers the most common issues involved such as pre-closing and post-closing undertakings, price and closing, restrictive covenants, confidentiality and others.

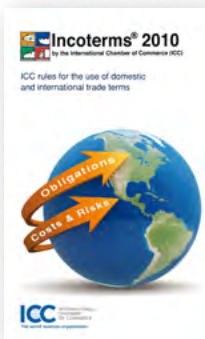
PLUS: *Includes the text of the contract on CD-Rom.*

For the complete ICC Model Contracts Series
and their e-book versions go to www.storeiccwbo.org

INCOTERMS® RULES

“[Incoterms® 2010 is] an invaluable guide. Well laid out, well drafted and easy to use. I am satisfied. A grid style table showing where the obligations fall would be a useful addition..”

— David Gage, Avocat & Solicitor, Paris, France



Incoterms® 2010

By the International Chamber of Commerce (ICC)
ICC Pub. No. 715E

Check www.storeiccwbo.org for translations in your language

This edition takes into account the latest developments in commercial practice. In addition to the 11 Incoterms® rules this publication contains graphics and guidance notes to facilitate their use. The Incoterms® 2010 rules book has been translated into more than 30 languages.

For more information, go to www.incoterms.org.



ICC Guide to Incoterms® 2010

By Prof. Jan Ramberg
ICC Pub. No. 720E

The *Guide* analyzes in detail each of the 11 Incoterms® rules. Diagrams and illustrations facilitate their understanding while also explaining the history of these ground-breaking international commercial terms.



ICC Guide on Transport and the Incoterms® 2010 Rules

ICC Pub. No. 775E

A new handbook providing clarity and practical support to those in the transport sector working on transactions involving the Incoterms® rules. The guide covers each of the 11 rules and reflects both types of sales when the buyer contracts for carriage and when the seller does so. The full text of the Incoterms® 2010 rules is also included in the book.

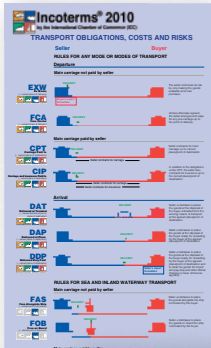


INCOTERMS® 2010 Q&A

Questions & expert ICC guidance on the Incoterms® 2010 rules

ICC Pub. No. 744E

This publication is the latest in a series of bestselling books helping users understand and benefit from ICC's world famous Incoterms® rules. This practical one-stop shop for traders and those that advise them, features a host of practical tools to help you choose the correct Incoterms® 2010 rule for your deal and avoid costly mistakes.



ICC's handy tools for international trade professionals, perfect for your office or as a gift for your business partners

Incoterms® 2010 Wallchart

Size: 30cm x 63cm

ICC Pub. No. 716E (pack of ten posters)

This full-colour wall chart outlines the responsibilities of buyer and seller under each of the 11 Incoterms® rules.

Incoterms® 2010 Deskpad

Size: 58cm x 38cm

ICC Pub. No. 767E (pack of five)

This high-quality non-slip desk pad presents a clear and easy to understand diagram of the two distinct classes of ICC's worldwide trade rules: 'Rules for any mode of transport' and 'Rules for sea and inland waterway transport'. It indicates place of delivery, transfer of risk and how transportation costs are shared between seller and buyer.



The Incoterms® 2010 Pocket Guide

Size: 7.5cm x 11cm

ICC Pub. No. 721E (pack of five)

Handy and practical digest of all 11 Incoterms rules. The concise format makes it quick and easy to check the terms when needed or always have them with you in a meeting or a business trip.

The Incoterms® 2010 Flip Book

Size: 11cm x 12cm

ICC Pub. No. 722 (pack of five)

For those who use the Incoterms® 2010 Rules on a daily basis, ICC has developed an innovative practical solution: the Incoterms 2010 Flip book. This comfortable and concise format allows you to access all 11 rules at the flick of a finger! Designed in a flip calendar style, this tool outlines the responsibilities of the buyer and seller under each of the rules.

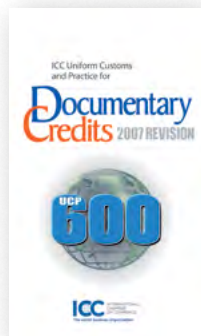




TRADE FINANCE

“ [International Standard Banking Practice is] one of the best books to understand banking rules and regulations at an international level for letter of credit. Anyone dealing with Letters of Credit must buy this book to gain a wider range of knowledge.”

— Abdul Saleem, Logistics & Trade Finance
Manager in Emirates Future



ICC Uniform Customs and Practice for Documentary Credits — UCP 600

ICC Pub. No. 600E (e-book)

Check www.storeiccwbo.org for translations
in your language

Uniform Customs and Practice for Documentary Credits (UCP) is a set of rules on the issuance and use of letters of credit. Used by bankers and business people the world over, UCP 600 are ICC's most important trade finance rules and are contributing to the harmonization in the use of documentary credits worldwide.



International Standard Banking Practice

ICC Pub. No. 745E

Also available in French

To reflect current best practice and recent developments in the world of trade finance, the ICC Banking Commission has now updated the successful *International Standard Banking Practice* (ISBP). This publication will greatly help harmonize practice worldwide and thus facilitate the flow of world trade. If you use documentary credits and other trade finance products in your daily job, you should definitely have a copy on your desk.



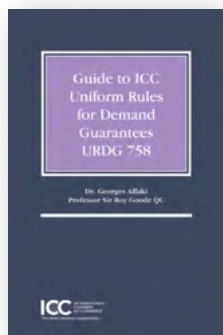
ICC Uniform Rules for Demand Guarantees — URDG 758

ICC Pub. No. 758E

Check www.storeiccwbo.org for translations
in your language.

The *ICC Uniform Rules for Demand Guarantees* (URDG) reflect international standard practice in the use of demand guarantees and balance the legitimate interests of all parties. The current edition, URDG 758, was officially endorsed by the UN Commission on International Trade Law (UNCITRAL) in July 2011.

United
Nations
Endorsed



Guide to ICC Uniform Rules for Demand Guarantees

By Dr. Georges Affaki & Sir Roy Goode
ICC Pub. No. 702E

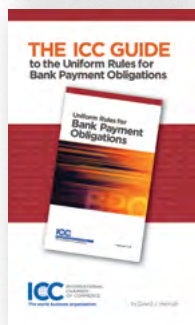
This *Guide* is a vital tool to help you efficiently use ICC's Uniform Rules for Demand Guarantees — indispensable for issuers and users of guarantees and their advisors. The authors have put the essence of their experience in research and teaching the law and practice of demand guarantees over a period of twenty years.



Uniform Rules for Bank Payment Obligations

ICC Pub. No. 750E

Bank Payment Obligations enable banks to mitigate the risks associated with international trade to the benefit of both buyers and sellers. They enable flexible financing propositions across the supply chain, from pre-shipment to post-shipment. The world's first rules on BPOs will help harmonize Supply Chain Finance practices and foster a better understanding of those innovative practices.



The ICC Guide to the Uniform Rules for Bank Payment Obligations

By David J. Hennah
ICC Pub. No. 751E

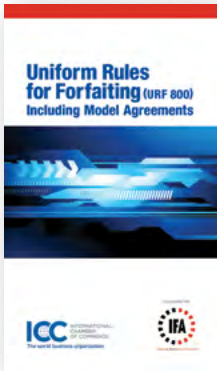
This manual will guide practitioners in their interpretation of the Uniform Rules for Bank Payment Obligations and provide substance to the practical application of the URBPO in the context of real life business scenarios. Vital reading for any trade finance practitioner.



Banking Regulation 2nd Edition

ICC Pub. No. 979E

Regulation has become so important to the way financial markets operate. This publication offers a comprehensive overview of Banking Regulation across 25 jurisdictions. Key information and highlights of all major aspects of banking regulation facilitates the understanding of the bank regulatory framework in each jurisdiction.



ICC Uniform Rules for Forfaiting — URF 800 Including Model Agreements

By the ICC Banking Commission and the International Forfaiting Association (IFA)
ICC Pub. No. 800E

Check www.storeiccwbo.org for translations
in your language.

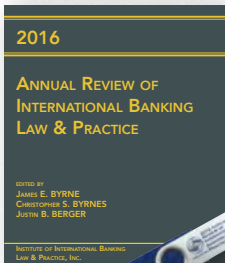
The value of the forfaiting market is estimated at more than US\$ 300 billion annually. The use of global rules and standards helps avoid misunderstandings, harmonizes best practice around the globe and facilitates dispute settlement. For the first time, ICC's URF now provide a standard set of forfaiting rules that reflect a broad consensus among bankers, users and all members of the forfaiting community worldwide. Created by experts for experts, *ICC URF* is a must-have for anyone involved in international trade finance transactions.



Bank Guarantees in International Trade

Edited by Roeland F. Bertrams, 4th edition
ICC Pub. No. 975E

This collection is a comprehensive study of the legal and practical aspects of bank guarantees and standby letters of credit. Using new developments in legal writing from various countries, it builds an analysis of how the practical applications of guarantees have established a new pattern of law. This series can be used in both civil and common law jurisdictions and has been cited as an authoritative source of law in several jurisdictions from each system.



2016 Annual Review of International Banking Law & Practice

By the Institute of International Banking Law and Practice
ICC Pub. No. 983E **USB stick**

This volume is a practical must-have for anyone working in trade finance and brings you all latest developments in the field on a handy and fully searchable USB stick.

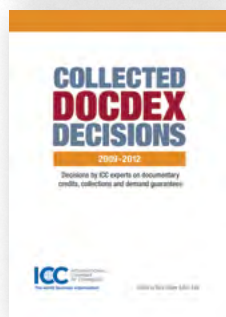


ICC Banking Commission Opinions 2009–2011

New Opinions on UCP 600, ISBP 681, UCP 500, URC 522 and URDG 758

ICC Pub. No. 732E

The *Opinions* series represents the Commission's official interpretations of how ICC's rules are to be used in specific situations. For decades they have provided unrivalled guidance to practitioners and been referred to by judges worldwide. Essential reading for any trade finance practitioner, this volume includes the very first decisions on the new URDG 758.

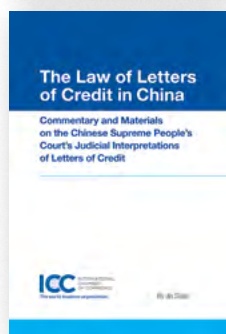


Collected DOCDEX Decisions 2009–2012

Decisions by ICC experts on documentary credits, collections and demand guarantees

ICC Pub. No. 739E (e-book)

This volume contains decisions about the most controversial provisions of the latest revision of ICC's universally used rules on letters of credit, UCP 600. The collection also contains cases dealing with UCP 500, URDG 458, and URC 522.



The Law of Letters of Credit in China

Commentary and Materials on the Chinese Supreme People's Court's Judicial Interpretations of Letters of Credit

By Jin Saibo

ICC Pub. No. 736E

This book is indispensable for anyone doing export/import transactions with China. Detailed comments, in-depth explanations and critical analyses enable trade finance practitioners to better understand the L/C system and related judicial interpretations in China.



DISPUTE RESOLUTION

“As an explanation to the workings of arbitral procedure [*The Secretariat's Guide to ICC Arbitration*] is perhaps one of the most practical and clearest I have yet to come across.”

— Bernardo M. Cremades,
B. Cremades y Asociados, Madrid, Spain

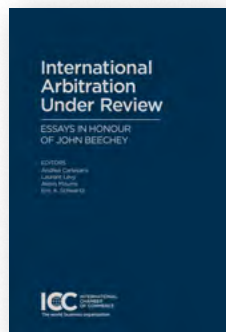


BESTSELLER

The Secretariat's Guide to ICC Arbitration **A Practical Commentary on the 2012 ICC Rules** **of Arbitration from the Secretariat of the ICC International** **Court of Arbitration**

ICC Pub. No. 729E

The indispensable companion to the 2012 *ICC Rules of Arbitration*. Written by former top-level executives of the ICC Court, this authoritative guide provides clear, in-depth commentary, statistics and comparisons. It shows you how the rules are used by the ICC Court, its Secretariat, arbitrators and parties and gives practical tips on how to conduct proceedings efficiently.



International Arbitration Under Review **Essays in Honour of John Beechey**

ICC Pub. No. 772E

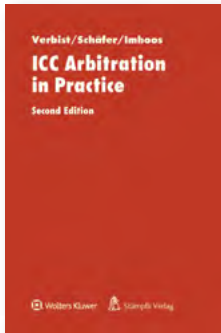
This collection of 34 articles provides informed commentary by leading arbitration specialists on some of today's most pressing subjects, including procedural efficiency, arbitrator independence and investor-state dispute settlement (ISDS). The book also contains thought-provoking articles on other discrete topics, as varied as arbitral appeal procedures, responsibilities of institutions, dissenting opinions, remission of awards, use of arbitration in disputes arising from mass disasters, and party representation by foreign lawyers, as well as studies on regional developments.



Collection of ICC Arbitral Awards 2008-2011

ICC Pub. No. 748EF,

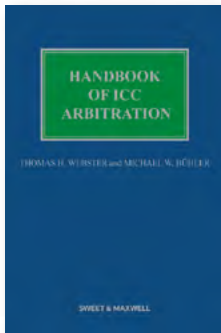
This collection of ICC Arbitral Awards is a vital reference for scholars and practitioners of international arbitration alike. This edition supplements five previous and successful volumes. Together, they cover nearly 40 years of work of the ICC Court of Arbitration. In addition to providing a wealth of information in a highly accessible manner, it includes case notes and expert commentaries on the awards.



ICC Arbitration in Practice

ICC Pub. No. 782E

Written from a practical perspective, this book is an essential resource for company lawyers who wish to familiarize themselves with ICC arbitration, assess the pros and cons of entering into an arbitration clause referring to the ICC Rules, or obtain information and guidance on how to proceed in a given situation. Arbitration practitioners will find useful information on the practice of ICC arbitration, including various notes of the ICC Court Secretariat and reports of the ICC Commission on Arbitration and ADR.



Handbook of ICC Arbitration

ICC Pub. No. 977E

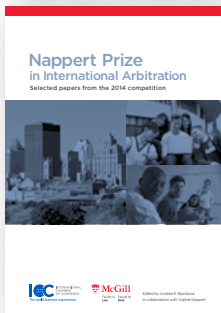
The *Handbook of ICC Arbitration* reviews the first two years' practice under the 2012 ICC Rules on Arbitration. The authors provide an expert rule-by-rule analysis of the 2012 Rules based on first-hand experience as arbitrators, counsel and ICC Court members. Invaluable companion for arbitration and ADR practitioners, international litigation lawyers, in-house lawyers and National Governments alike, this publication provides in one volume what is needed to conduct an ICC arbitration wherever it may be held.



Summaries of UAE Court's Decisions on Arbitration

ICC Pub. No. 746E (e-book)

This collection of arbitration case summaries and judgements provides insight into how arbitration works and how it is treated by the judiciary in the United Arab Emirates (UAE). A helpful tool for lawyers, arbitrators and other professionals involved in UAE related arbitration proceedings.



Nappert Prize in International Arbitration

Edited by Andrea K. Bjorklund

ICC Pub. No. 764E

Selected articles related to commercial or investment arbitration from the 2014 edition of the inaugural Nappert Prize competition in International Arbitration organized by McGill University. The papers included in this publication cover a range of subjects: the difficult choice-of-law and procedural questions raised by the interface of arbitration with bankruptcy proceedings or mass claims; the genesis of substantive law as developed by arbitral tribunals; the links between municipal and international law; and the principle of proximate causation and its transition to international investment arbitration.

MEDIATION TOOLS

“ *[International Commercial Mediation Training Role-Plays]* is a golden, diverse compilation of some of the best role-plays in mediation and negotiation, made available by the ICC to trainers everywhere to use and adapt.”

— Michael Leathes, Member of the Board of Directors, International Mediation Institute



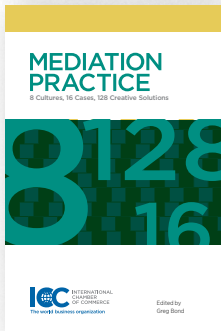
Agreed!

Negotiation/Mediation in the 21st century

By Thierry Garby
ICC Pub. No. 777E

Also available in French

In the second half of the 20th century, scientific research unveiled the psychological mechanisms which contribute towards the forming of agreements. Mediation started to break impasses that negotiation could not resolve. This book shows how these findings result in an incredibly powerful method to negotiate contracts and treaties and resolve conflicts of all sorts. Written in an easy-to-read manner and citing many well-known references, this book will appeal to all professionals of negotiation and mediation, lawyers, corporate counsels, business managers, unions and association representatives, project managers, mediators etc.



Mediation Practice

8 Cultures, 16 Cases, 128 Creative Solutions

Edited by Greg Bond
ICC Pub. No. 783E

Mediation Practice is a dialogue between experienced mediation professionals of different nationalities and backgrounds, sharing their ideas on cases from across the globe. The eight mediators provide 16 cases and 128 responses and conclusions to these cases with hundreds of ideas on what mediators might do in specific situations. Each case focuses on a “mediation moment” when mediators ask themselves what to do next. Full of stories and insights, *Mediation Practice* is an enriching and entertaining read for all mediation practitioners, students, trainees, and trainers, and for anyone wishing to learn about the real world of mediation.



International Commercial Mediation Training Role-Plays

Co-editors: Greg Bond, Colin Wall
ICC Pub. No. 765E

A compilation of 21 of the best role-plays written for the ICC International Mediation Competition. The role-plays address a range of issues including contractual and quality disputes, cases in intellectual property rights, disputes in the construction industry and cases involving personal conflict in close international partnerships. Each case includes general information for both parties and confidential information for each party. Expert commentary is provided on each role-play from business, legal and training perspectives. The book is an indispensable resource for mediation students and trainers.

DOSSIERS OF THE ICC INSTITUTE OF WORLD BUSINESS LAW

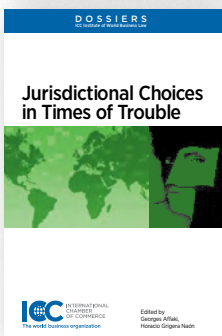


Addressing Issues of Corruption in Commercial and Investment Arbitration

Dossier XIII of the ICC Institute of World Business Law

Co-editors: Domitille Baizeau, Richard H. Kreindler
ICC Pub. No. 768E (e-book)

This publication addresses the issue of corruption in arbitration in a systematic way. The topics covered include the impact of corruption on “gateway issues” of arbitrability, jurisdiction, admissibility and procedure; the arbitrator’s rights and duties to investigate and report corruption. It also addresses the most recent thinking and case law on the burden and standard of proof for allegations of corruption as well as the consequences and effects of allegations or positive findings of corruption on the dispute on the merits and the enforceability of the award respectively.



Jurisdictional Choices in Times of Trouble

Dossier XII of the ICC Institute of World Business Law

Co-editors: Georges Affaki, Horacio Grigera Naon
ICC Pub. No. 755E

Written by arbitrators, academics and practitioners from Belgium, Brazil, France, Luxemburg, Russia, Switzerland, UK, USA, this *Dossier* addresses the multiple challenges facing the jurisdiction such as Unilateral Dispute Resolution Clauses, Asymmetrical Arbitration Clauses, Hague Convention on choice of court agreements and other arbitration and court proceedings.

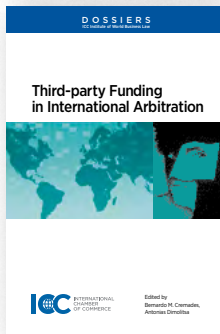


The Application of Substantive Law by International Arbitrators

Dossier XI of the ICC Institute of World Business Law

ICC Pub. No. 753E

This book examines issues that can arise when international arbitrators apply the rules of a national legal system. It provides a thorough picture of the practical issues raised when there is contradiction between the applicable law and the needs of international business.



Third-party Funding in International Arbitration

Dossier X of the ICC Institute of World Business Law

ICC Pub. No. 752E

This publication gives an overview of the various funding techniques specific to international arbitration. It also analyzes some of the legal issues raised by such funding and the reactions it may arouse amongst practitioners. To give you a complete picture of challenges and opportunities of third-party funding, this vital reference for any practitioner and academic includes points of view of financiers, funders, arbitrators and counsel.



Players' Interaction in International Arbitration

Dossier IX of the ICC Institute of World Business Law

ICC Pub. No. 737E

Arbitral procedures are becoming longer, costlier and more complex. How can the different 'players' involved in a case ensure that the proceedings remain efficient, harmonious and at the same time respectful of the parties' rights? Some of today's leading experts discuss this and other questions, taking into account the points of view of all 'players' concerned: arbitrators, counsel, corporate lawyers and arbitral institutions. A must-read for anyone involved in international arbitration.



Is Arbitration Only as Good as the Arbitrator?

Dossier VIII of the ICC Institute of World Business Law

ICC Pub. No. 714E (e-book)

Invaluable companion for practitioners and scholars alike, this publication looks at the relationship between the qualities of the arbitrators and the arbitrators' "work-products", namely the award and the arbitral process itself. Leading experts discuss issues such as clashes between arbitrator and litigants, arbitral discrimination under English and EU law or the arbitrator's relation with third parties.

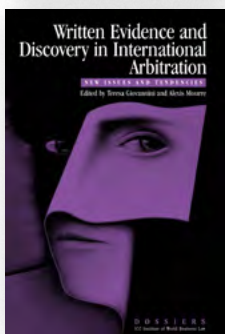


Multiparty Arbitration

Dossier VII of the ICC Institute of World Business Law

ICC Pub. No. 701E

Arbitral procedures are becoming more complex as commercial transactions begin to take place in an ever-increasing interdependent world. How can the several parties involved in multiparty contracts and proceedings be harmonized and handled in the interests of the best administration of justice? This Dossier seeks to encourage reflection on complex multiparty, multicontract arbitrations.

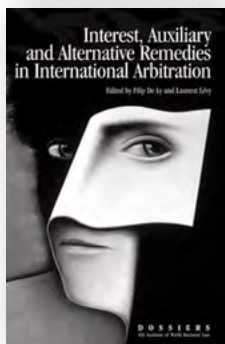


Written Evidence and Discovery in International Arbitration

Dossier VI of the ICC Institute of World Business Law

ICC Pub. No. 698E (e-book)

This *Dossier* seeks to encourage reflection on future practice in relation to documentary evidence in international arbitration, looking for transnational solutions capable of striking a proper balance between efficiency and fairness. It tackles relevant issues including fraud, forgery, confidentiality and privilege.

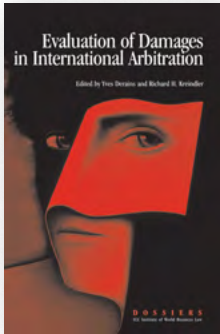


Interest, Auxiliary and Alternative Remedies in International Arbitration

Dossier V of the ICC Institute of World Business Law

ICC Pub. No. 684E

How can the quick and effective enforcement of awards be guaranteed in arbitral practice? The aim of this publication is to provide the reader with solutions on how to control the impact of time between the occurrence of the damage and its full compensation. Renowned arbitration professionals Antonias Dimolitsa, John Beechey, Andrea Giardina, John Yukio Gotanda, Gabrielle Kaufmann-Kohler, Alexis Mourre and V.V. Veeder, amongst others, give their own perspective on a wide range of topics related to remedies (contractual remedies, judicial penalties, specific performance) and interest (issue of applicable law, comparative approaches, interest in arbitration practice).



Evaluation of Damages in International Arbitration Dossier IV of the ICC Institute of World Business Law

ICC Pub. No. 668E (e-book)

This publication provides the reader with a comprehensive overview of the difficulties encountered by arbitrators, governments and international organizations in calculating the amounts of recoverable damages in cases of international arbitration. Written by expert arbitrators and practitioners, the book covers vital issues arising from determining recoverable damages and proposes practical solutions for resolving them.

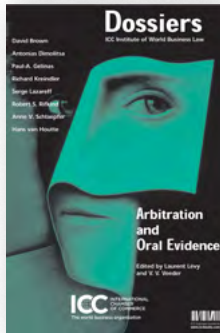


Parallel State and Arbitral Procedures in International Arbitration

Dossier III of the ICC Institute of World Business Law

ICC Pub. No. 692E (e-book)

This *Dossier* gives the reader a thorough picture of the practical issues raised by the conflicts arising when there is more than one arbitration and when commercial arbitrations run in parallel with state legal procedures. This indispensable guide for arbitrators, lawyers and anyone with an interest in arbitration procedures includes points of view of expert arbitrators and practitioners.



Arbitration and Oral Evidence

Dossier II of the ICC Institute of World Business Law

ICC Pub. No. 689E (e-book)

This publication includes contributions by well-known and respected practitioners on the key issue of "Arbitration and Oral Evidence". The aim is to give the reader a thorough picture of the practical issues raised by the oral presentation of evidence and to present a balanced series of solutions to the problems involved.



Money Laundering, Corruption and Fraud

Dossier I of the ICC Institute of World Business Law

ICC Pub. No. 651E (e-book)

This *Dossier* addresses the questions and problems raised for legal practitioners by money laundering, fraud and bribery. It describes the action taken by professionals to detect and combat such activities, discusses the key issue of evidence, and considers whether arbitrators have a duty to report cases of corruption. The book contains eight authoritative papers covering legal instruments, regulatory matters, case law and the emergence of an international public policy banning bribery. Together, they form a comprehensive survey that

ICC DISPUTE RESOLUTION BULLETIN

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— Laurent Lévy, Arbitrator,
Co-head, Lévy Kaufmann-Kohler



ICC Dispute Resolution Bulletin

ICC Pub. No. 16BUL0

Price 2016 Bulletin package: (includes 2 issues)

The *ICC Bulletin* is published twice a year, in June and December. It contains extracts from ICC arbitral awards, articles on dispute resolution procedures, surveys of arbitration legislation around the world, statistics and practice notes. The new format includes 100 pages of awards per issue, greater focus on ICC procedures, procedural orders in every issue, expert commentaries on ICC practice including all ICC dispute resolution procedures.



ICC Dispute Resolution Bulletin 2015

The *ICC Bulletin* includes extracts from awards rendered in ICC arbitrations, Commentaries on case decisions, practices and procedures, ICC dispute resolution statistics, Reports on legal, procedural and practical aspects of dispute resolution.

ICC Pub. No. 15BUL1,

Issue 1 includes the 2014 Statistical Report, Recent decisions on Adjudication boards under FIDIC contracts & over 100 pages of Arbitral Awards and Procedural Orders.

ICC Pub. No. 15BUL2,

Issue 2 includes extracts from 11 arbitral awards relating to letters of credit; practical guidance on ICC model dispute resolution clauses; review of federal court decisions on arbitration by Chief Judge of the US Court of Appeals.



Bulletin Supplements

Tackling Corruption in Arbitration

ICC Pub. No. BUL24SUP, (e-book)

In commercial transactions that are alleged or appear to conceal corruption, the greatest challenge will be to prove its existence. This 2013 Bulletin Supplement contains extracts from awards rendered between 2001 and 2009 in ICC cases where corruption was at issue. They illustrate situations in which arbitral tribunals have or have not found evidence of corruption, the criteria on which such findings were based and the remedies applied. Three accompanying articles provide commentary on these and other awards, discuss the use of circumstantial evidence in relation to corruption, and take stock of the international fight against this worldwide scourge..

ICC Guide to National Procedures for Recognition and Enforcement of Awards under the New York Convention

ICC Pub. No. 733,

This Bulletin Supplement systematically sets out local rules of procedure, case law and court practices in many of the Contracting States to the New York Convention. Now in its second edition, the Guide covers 79 countries and territories and provides information on the courts with jurisdiction over recognition and enforcement proceedings, the evidence they require, applicable statutes of limitation, conditions under which proceedings may be stayed, available appeal procedures, the confidentiality of recognition and enforcement proceedings, and the types of awards that may be recognized and enforced. A practical resource for anyone considering enforcing an arbitral award in one or more countries.



ONLINE TOOLS



Online libraries



ICC Dispute Resolution Library

This dynamic and searchable online library puts over a thousand documents from ICC publications on arbitration and dispute resolution at your fingertips, wherever you are and whenever you need them. It includes awards, commentaries, reports, rules, articles, the ICC International Court of Arbitration Bulletin, the Secretariat's Guide to ICC Arbitration, the Dossiers of the ICC Institute of World Business Law and much more. An indispensable resource for today's fast-moving, digitized world.

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